

Memo

To: Village Board

From: Chris Clark, Director of Parks, Recreation, & Forestry

Re: Authorization to Purchase a Replacement Mower for the Parks Department; 2022 Budgeted Item

Date: January 18, 2022

Background Information:

Replacement of Fleet #86 – 2017 Scag 61" Zero Turn Mower

The Parks, Recreation, and Forestry Department is requesting authorization to replace Fleet #86, a 2017 Scag zero turn turf mower. This equipment is used by the Parks Department primarily for smaller area mowing of street medians, facilities, parks and athletic fields.

Fleet equipment is on a replacement schedule according to estimated useful life. Once equipment reaches its estimated useful life it is evaluated for replacement utilizing the Equipment Replacement Fund. This mower is currently 5 years old with 1287 hours and has a typical useful life of 5 years in the municipal environment. This mower has reached its useful life and has begun to require significant mechanical repairs.

The Department will sell the 2017 mower at public auction as we have done in the past. Historically, the Village has received a better price for used equipment through public auction versus trade in value. Proceeds from this auction will be placed back into the Equipment Replacement Fund.

The Department will be purchasing a Toro brand mower through Omnia Partners which is a national government purchasing program that has been previously competitively bid. We have utilized this program previously for purchasing of playground structures and other equipment.

Reinders, Inc is the local dealer for Toro turf equipment with an office in Little Chute. We have purchased equipment, supplies, and parts through Reinders for many years and have a very good relationship with them.

Toro is a high quality heavy duty commercial style mower. The Department does have another Toro mower utilized for larger area mowing which was purchased in 2014 and has experienced relatively few

issues and has performed exceptionally well. We have purchased many other brands of mowers in the past with limited success and many maintenance issues. We are anticipating a longer useful life and less maintenance by purchasing another Toro mower.

Previous Information:

At the November 29, 2021 meeting, the Finance and Personnel Ad Hoc Committee approved the replacement of the mower in the amount of \$28,000 using Equipment Replacement Funds.

Budget Information:

The replacement of Fleet #86 zero turn mower has been approved in the 2022 equipment replacement budget at \$28,000.00 to come from the Equipment Replacement Fund. The quoted price for the 2022 Toro Groundsmaster 7200 through the Omnia purchasing program is \$27,339.58.

Staff will auction the 2017 Scag zero turn mower at public auction with proceeds to return to the equipment replacement fund.

Staff Recommendation:

Staff recommends that the Village Board authorize the purchase of the 2022 Toro Groundsmaster 7200 mower from Reinders, Inc.

Attachments:

- Reinders Quote
- Omnia Partners Purchasing Program Information

Reinders



Acct #: 120168
 Village of Allouez
 1900 Libal St.
 Green Bay, WI 54301

Attn: Mr. Chris Clark

Bob Giesler
 Territory Manager
 W227 N6225 Sussex Road
 Sussex, WI 53089
 Cell (920) 660-4227
 Fax (262) 786-6111
bgiesler@reinders.com

<u>Quote ID</u>	Prices are subject to change without notice
RRG11022	
<u>Quote Date</u>	<u>OMNIA #</u>
1.10.22	5141451

Competitively Solicited and Award to Toro - Contract #2017025

Qty	Model #	Description	Total
1	30495	Groundsmaster 7200 No Deck	MSRP: \$34,363.47
1	30457	62 Inch Base Deck	Omnia Discount: <u>(\$7,559.96)</u>
1	30306	62 Inch Guardian Recycler Completion Kit	Subtotal: \$26,803.51
1	30511	Grammer Seat With Air Ride Suspension And Vinyl	Set-Up & Delivery: <u>\$536.07</u>
1	30382	12V Power Port/Electrical Accessory Kit	
2	110-6406	Semi-Pneumatic Tire Assembly (for front caster wheel)	Package Subtotal: \$27,339.58
4	1-633580	Seal-Bearing	
1	30052	400 Hour MVP Filter Kit	
1	30374	Road Light Kit	
1	31509	Rotating Beacon	



Proposal Summary and Agreement

I am pleased to submit the attached proposal for your consideration

This is a proposal on the goods named, subject to the following conditions: The prices and terms on this proposal are not subject to verbal changes or other agreements unless approved in writing by the seller. All proposals and agreements are contingent on availability of product from the manufacturer. Typographical errors are subject to correction. ***Based on the best information available today, It is our preferred and strong desire to deliver the product(s) to you at the price we are quoting today, but the current supply chain lag and volatile inflationary environment require us to have contingencies.***

All prices quoted include delivery to your facility unless otherwise stated. Timing at delivery may vary and is subject to manufacturer's availability. Purchaser is responsible for applicable taxes. All financed items will require lease documentation to be returned to the finance company and approved for shipment by the lessor before delivery can be completed.

ORDER ACCEPTANCE AGREEMENT

By signing below, I am authorizing Reinders, Inc. to proceed with fulfilling the product order based on the quote I.D.# noted and that I have reviewed the quote in its entirety. Unless otherwise indicated I agree to accept delivery on the earliest date that this product can be shipped to our location(s). All trades associated with this order are required to be ready for pickup and in the same condition we originally evaluated them in. **A 2.5% service fee will apply for all credit card transactions.**

Reinders reserves the right to re-price all orders based on current market conditions. These will be reviewed once we receive confirmation that the product(s) are being shipped from manufacturing. Should there be a manufacturing price increase you will be notified and at that time can decide to pay the upcharge or cancel with no additional penalty.

Quote I.D. # _____ Accepted Equipment Delivery Date _____

Authorized Signature: _____

Print Name: _____

Date: _____

Bob Giesler
Territory Manager
Reinders, Inc.



Grounds &
Sports Turf



Procuring quality Toro grounds maintenance products is easy.



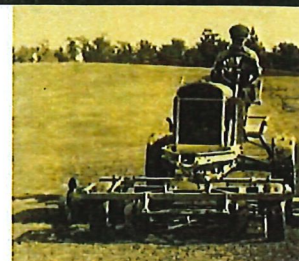
Available Now Through Our Cooperative Purchasing Partners

Toro is committed to creating the most durable, reliable and productive equipment and irrigation for golf & grounds professionals. With a wide range of innovative products to choose from, Toro has the right solution for any season. Contact your local Toro distributor today. **800-803-8676** torogov.com

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TORO[®]

Publicly solicited and awarded national agreement offering Toro equipment, attachments and accessories...



The Toro Company

Since 1914, Toro's heritage has been rooted in durable commercial equipment. Beginning with the first Toro machine ever built, we have been committed to creating durable and reliable equipment to help professionals do their job better and faster. Toro turf equipment continues to provide the enduring performance and quality required to establish and maintain an impeccable image.

The City of Mesa

The City of Mesa, AZ has publicly solicited and awarded an agreement for Parks and Golf Grounds Maintenance Equipment to The Toro Company. This cooperative purchasing agreement (**Contract #2017025**) is available to public agencies and non-profit entities nationwide via OMNIA Partners, Public Sector.

OMNIA Partners

OMNIA Partners, Public Sector is the nation's largest and most experienced cooperative purchasing organization dedicated to public sector procurement. Learn more at omniapartners.com/publicsector.

Award Highlights

- Cooperative purchasing contract
- Publicly solicited and awarded
- RFP included public agency "piggy-backing" language
- Saves time, efforts & resources
- National aggregate pricing saves money
- Used equipment, financing & service contracts available

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P A R T N E R S

To register and participate, please visit:
omniapartners.com/publicsector

For additional information, contact your
local Toro Commercial distributor at:

800-803-8676

torogov.com



Count on it.

[REGISTER](#)

Cooperative Purchasing for Local Government Procurement

Local Government Contracts with Power, Access and Trust

OMNIA Partners is the cooperative purchasing organization that is driving excellence in local government purchasing. Its extensive scope of competitively-solicited local government contracts from world-class suppliers streamlines the purchasing process and helps local government agencies achieve their strategic goals.

Utilizing the lead public agency contracting model, OMNIA Partners brings compliance, maximum value and unparalleled efficiencies to the local government purchasing process.

With OMNIA Partners, government agencies can utilize contracts to help save time and resources while still meeting purchasing requirements. All local government purchasing cooperative contracts from OMNIA Partners have been competitively solicited by a lead public agency and meet our rigorous cooperative standards. Each supplier pledges to deliver their best overall government pricing so that you can purchase with confidence.

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CASE STUDY



Grounds Maintenance Equipment, Parts, Accessories, Supplies, Related Services and Equipment
Executive Summary

Lead Agency: City of Mesa, AZ

Solicitation: RFP#2017025

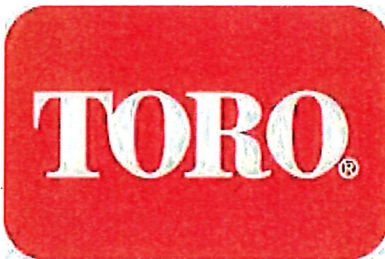
RFP Issued: October 25, 2016

Pre-Proposal Date: November 15, 2016

Response Due Date: December 14, 2016

Proposals Received: 3

Awarded to:



The City of Mesa, AZ Purchasing Division issued RFP#2017025 on October 25, 2016, to establish a national cooperative contract for Grounds Maintenance Equipment, Parts, Accessories, Supplies, Related Services and Equipment.

The solicitation included cooperative purchasing language in the Scope of Work, #2 National Contract:

NATIONAL CONTRACT: The City of Mesa, as the Principal Procurement Agency, as defined in Attachment D, has partnered with the National Intergovernmental Purchasing Alliance Company ("National IPA) to make the resultant contract (also known as the "Master Agreement" in materials distributed by National IPA) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through National IPA's cooperative purchasing program. The City of Mesa is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with National IPA as a Participating Public Agency in National IPA's cooperative purchasing program. Attachment D contains additional information on National IPA and the cooperative purchasing agreement.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- City of Mesa, AZ website
- National IPA website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- The Herald News, IL

On December 14, 2016 proposals were received from the following offerors:

- Jacobsen Textron Company
- Harper Industries, Inc
- The Toro Company

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with the Toro Company. The City of Mesa, AZ, National IPA and the Toro Company successfully negotiated a contract and the City of Mesa, AZ executed the agreement with a contract effective date of April 1, 2017.

Contract includes: Sports Fields and Grounds Equipment, Golf Course Maintenance Equipment, Related Equipment Parts, Used Equipment and Balance of Line to include: Golf Irrigation, Residential Commercial Irrigation, Landscape Contractor, Site Works Systems and Boss Snow Removal Equipment Lines.

Value Added Services: Used Equipment, Financing Options and Smart Value Program volume incentive program.

Term:

Five year agreement beginning April 1, 2017 and ending March 31, 2022. Two (2) annual renewals are available through March 31, 2024.

Pricing/Discount:

Discount off Toro MSRP. Serviced and supported by local Toro distributors/dealers.

National IPA Web Landing Pages: www.nationalipa.org/Vendors/Pages/TheToroCompany.aspx

Toro Company Pricing

The award provides discount off Toro's current year MSRP on the following Toro equipment:

- Commercial Sports Fields, Grounds and Golf Course Maintenance Equipment **22% off** current year MSRP
- Bullseye Products **5% off**
- Used Equipment dependent on age, hours and condition
- Golf Irrigation Wholegoods, Accessories and Attachments **40% off**
- Residential Commercial (ResCom) Irrigation Wholegoods, Attachments and Accessories **40% off**
- Irritrol Irrigation Wholegoods, Attachments and Accessories **40% off**
- Rainmaster Irrigation Wholegoods (RA) **35% off**
- Rainmaster Irrigation Parts (RB) **0% off**
- Sentinel Irrigation Wholegoods **35% off**
- Large Commercial Rotors **15% off**
- Residential Landscape Contractor Equipment (LCE) Wholegoods, Attachments and Accessories **27% off**
- Residential Landscape Contractor SNOW Equipment (LCE SNOW) and Attachments **20% off**
- Site Works Systems (SWS) Equipment Wholegoods, Attachments and Accessories **17% off**
- Boss Equipment, Attachments and Accessories **25% off**
- Ventrac Wholegoods, Attachments and Accessories **12% off**
- eXmark Wholegoods **27.5% off**
- eXmark Accessories **15% off**
- Allied Products Provided by Third Party not to exceed list price

Smart Value Program:

In addition to the discount off of Toro's Commercial list price, this agreement offers the Smart Value Program, a volume incentive program. This program provides the customer with a level of dollars available to be used to purchase additional whole goods, accessories, attachments, parts or extended warranty based on the volume of purchase.

For additional information, contact your local Toro Commercial distributor. To find your local distributor, [click here](#).